



IN MEMORY OF JOHN SAVELLONI

This year our company lost our CFO, John Savelloni. We were all saddened by John's sudden passing. Our employees pulled together and comforted one another and celebrated the time we had with him. John was a talented CFO and his expertise in the field was remarkable. He was also a well-loved co-worker and his daily presence at the office will forever be in our memories.

"No farewell words were spoken, no time to say goodbye, you were gone before we knew it, and only God knows why."

- Author unknown

ASK AN OLIVER PROFESSIONAL

Nothing is worse than a sump pump that fails to operate when you need it the most. Oliver is offering a new service to inspect your homes sump pump system. For only \$46.50 we will come to your home to check, inspect, and test your sump pump. It is best to be pro-active and replace your system when it begins to show signs of potential deterioration. With the winter months approaching, now is the best time to have your system checked to make sure it is in proper working order.



2019 BEST PLACES TO WORK WINNER

We were honored to be recognized for the second year in a row as one of the *Philadelphia Business Journal's* Best Places to Work. Here's what one of our associates wrote in their survey about working at Oliver:

"A very professional atmosphere in a highly competitive industry. The management personnel really and truly care for the individuals' well-being and personal growth. This company lives by the Golden Rule!"



PRO TIP

Seal Air Leaks

Grab a couple tubes of color matched exterior caulk and go around your home's exterior, sealing up cracks between trim and siding, preventing moisture from getting inside your walls. You'll also seal air leaks making your home much more energy efficient at virtually no cost.

BREATHE HEALTHY AIR WITH THE AIR SCRUBBER PLUS

Allergy Season is here again, but the **Air Scrubber Plus** is ready to purify the air you breathe indoors, blocking allergens that cause runny noses, itchy eyes and other irritants.

Air Scrubber Plus cleans, freshens and purifies the air and surfaces with specialized light waves, along with a unique catalytic process that creates enviro-scrubbing oxygen and hydrogen molecules.

The Air Scrubber Plus actively treats the air in your indoor environment to significantly reduce allergens and air quality contaminants such as:

- Pollen
- Dust
- Grass
- Pet Dander
- Smoke
- Mold
- Bacteria
- Viruses
- Germs
- Microbes
- Particulates
- Avian Flu
- VOCs
- MRSA
- E. Coli
- Strep & Staph
- Air Pollutants
- Cooking Odors

The Air Scrubber Plus is your first line of defense to help your family breathe healthier air.

HOME AUTOMATION

The Oliver Electrical Department offers simple, intuitive solutions for home automation, connectivity and energy management for your home.

The HALO Home Smart Lighting System offers a convenient way to manage your home's lights with the flexibility of individual room to whole home control. Make your home safer, improve energy savings and enhance any moment - from energized cooking, quiet diners, to cozy movie nights - HALO Home products and mobile app make controlling your lights simple, smart, and secure.



HALOHOME Lights. Controls. Accessories.

Grow your smart home using HALO Home lights or add HALO Home Smart Dimmers to the ones you already love! Indoor recessed lights, outdoor motion floods, dimmers, keypads and more make adding 'smart' to any room - easy. Want to control your lights from anywhere or use your voice with Alexa or Google? Just add the optional Smart Internet Access Bridge.

We also offer the Nexia smart home system which includes locks and accessories, cameras, door/window sensors, garage controller and so much more. These will help you make the smallest tasks, such as opening the garage door, so much easier and convenient.

For a free home evaluation - please give us a call today!

OLIVER MECHANICAL MULTI-YEAR COMPREHENSIVE PLANS

The Multi-Year Comprehensive Plans offered by **Oliver Mechanical** are a way for you to control your budget while still managing the needs of your building. The plan offers coverage for maintenance, service and replacement costs for your full suite of HVAC equipment. It's an ideal solution for facilities with units that are approaching the danger zone in their life-cycle.

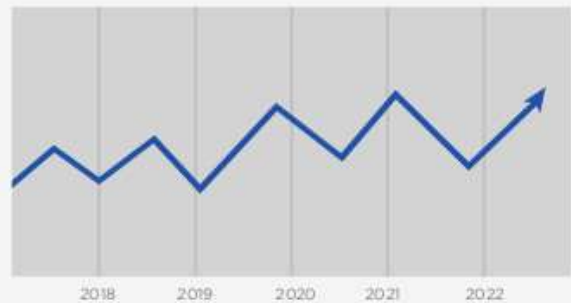
OLIVER MECHANICAL'S ALL-INCLUSIVE MULTI-YEAR PLAN PROVIDES:

- Full Service Maintenance Program for multiple years
- Scheduled maintenance inspections each year with filter replacements
- Repair and replacement of defective parts including compressors and heat exchangers
- Replacement of all equipment over the term of the agreement

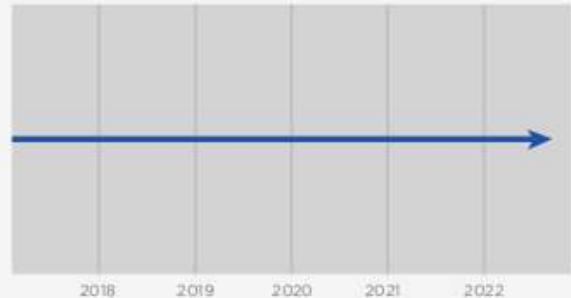
All for one monthly fixed payment with 0% interest.



YOUR HVAC BUDGET COST



OLIVER MULTI-YEAR PLAN COST



**UP TO
\$500 OFF**

For a limited time

SAVE BIG ON A WATER HEATER

Oliver offers Rheem water heating products because they have a great selection. Let us help you discover the unit that best fits your needs and budget.

Call for details. New customers only. May not be combined with any other offer. Expires 12/31/2019.





CELEBRATING THE 21ST HEAT FOR THE HOLIDAYS

We are looking forward to another successful season of Heat for the Holidays. It's hard to believe it's going to be our 21st year of donating a complete heating system. We are now accepting letters of nomination, which can be mailed to our office or submitted at oliverheatcool.com/heat-for-the-holidays.

In order to be considered, please submit a letter nominating a family (you can nominate yourself), and describe why the nominee deserves a free heating system. Kindly include medical circumstances, financial hardships, and any other circumstances that might aid in the evaluation process.

Winning candidates must own their own home, and we'll require their name, address and phone number for both the nominee and the person submitting the nomination. All nominees must be located in:

- Delaware County
- Chester County
- Montgomery County
- New Castle County
- Cape May County

Heat for the Holidays is a program designed to donate and install heating systems for families in need in the local area during the holiday season.

We believe strongly in giving back to the community that has helped us succeed.

All nominations must be received in the Oliver office by October 9th, 2019. Please submit either by mail to the Attn: Ashley Dennon/HFH or online at oliverheatcool.com/heat-for-the-holidays.



101 Waverly Avenue
Morton, PA 19070



28 Indian Trail Road
Cape May Court House, NJ 08210

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484.427.4654 | OliverHeatCool.com

Are you interested in receiving a digital copy of this newsletter? Email "sign me up" to News@OliverHVAC.com

**ONLY
\$69.95**



FOR A
HEATING TUNE-UP

Call for details. New customers only. May not be combined with any other offer. Can not be used on previous purchases. Expires 12/31/19.

\$500 OFF



INSTALLATION
OF A WHOLE
HOUSE GENERATOR

Call for details. May not be combined with any other offer. Can not be used on previous purchases. Expires 12/31/19.

\$35 OFF



PLUMBING OR
ELECTRICAL
SERVICE REPAIR

Call for details. New customers only. May not be combined with any other offer. Can not be used on previous purchases. Expires 12/31/19.

\$250 OFF



ANY PROJECT
OVER \$5,000

Call for details. May not be combined with any other offer. Can not be used on previous purchases. Expires 12/31/19.



GROWTH THROUGH SERVICE

I would like to welcome and thank our new and existing customers. Thank you for placing your trust in Oliver. If you haven't already safeguarded your systems for the upcoming cold weather we encourage you to do so. This allows us to better understand your ongoing needs and provide you with the right solutions to keep your home safe, efficient and comfortable.

Our dedicated team of professional technicians are prepared to keep your systems in great operating order allowing you the best quality of life. We are proud to offer you the convenience of having one company to trust with a variety of services include heating, cooling, plumbing, electrical, and home remodeling.

For the second consecutive year, we are proud to be awarded Philadelphia Business Journal's 'Best Places to Work' award. This award is very important to us because it validates that our associates really enjoy what they do and have the confidence in Oliver to best serve you, our valued customers. We also have 'Career Nights' that showcase available positions and allow prospective associates to learn more about our State-approved apprenticeship program. If you know someone who is energetic, mechanically inclined with a good attitude we would love to meet them. We are always looking for the right people to join our great team. Like us on Facebook or visit our website for more information.

With the holidays just ahead, things will get busy for all of us, but I encourage you to pause for a moment of gratitude for the people and blessings in your life.

Thank you,

Rocco Pace
CEO

HEATING • COOLING • PLUMBING • ELECTRICAL • HOME REMODELING

484.427.4654
OliverHeatCool.com