



Comfort Matters

HEATING • COOLING • PLUMBING • ELECTRICAL • HOME REMODELING

OliverHeatCool.com



Dear Valued Customers,

The fall months are always filled with many fun and exciting events that revolve around home and family. Our employees have been busy taking care of our customers all summer. They also are finding time to prepare their families for back to school, anticipating the arrival of a new baby, planning a wedding, preparing for retirement, arranging holiday gatherings, celebrating birthdays and working on home improvement projects.

This issue of Comfort Matters includes a variety of special offers you'll want to save, tips to prepare for cold weather, remodeling trends and a great recipe from Debbie, our Residential Parts Supervisor.

It has been a very good year as our company has grown to 230 employees as career opportunities in the home services industry continues to expand. Job openings in HVAC, Plumbing, and Electrical trades are expected to increase by 14 percent through 2024. Oliver anticipated a shortage in the industry several years ago and implemented an in-house apprenticeship training program approved and certified by the state of PA. We have seen our apprentices develop into skilled technicians, often moving into leadership roles within the company. More women are applying for our technician jobs and we welcome this trend. If you know a motivated individual who is looking for a rewarding career that offers stability and financial security, please suggest they contact us.

"Our goal is to do it right the first time!"

Years ago, my father, Joe Oliver, could fix almost anything with a little elbow grease, a wrench, and a prayer! Modern equipment is more complicated, sophisticated and ever-changing. Our full-time trainer is dedicated to providing our technicians with ongoing education to increase their skills and to have the most up-to-date knowledge to install and service all of the new, high-tech systems. Our goal is to do it right the first time!

Like everyone else, we have been dealing with increased fuel costs and supply chain challenges. Our team works hard to maintain a strong parts and equipment inventory so we can respond quickly to your unexpected needs. We continually strive to keep our costs low to offer affordable services without compromising quality.

I want to take this opportunity to welcome our new customers and thank our loyal customers for trusting us to keep your home safe and comfortable. A referral is our greatest compliment, so please tell your family and friends about our services. We would love to help!

Sincerely,

David Oliver
2nd Generation Owner

Prepare Your HVAC for Winter with Preventative Maintenance



While the changing season provides a great opportunity for homeowners to save on HVAC costs by opening windows and temporarily powering down units, it will soon be time to turn on the heat.

Regular preventative maintenance, performed twice a year, can help your system keep up with seasonal temperatures.

Plus, it can increase HVAC performance and help you avoid costly repairs. No one wants to be left with no heat in the winter months ahead. A quick tune up can greatly extend the life of your HVAC equipment, ensuring it is always running at peak efficiency.

Here are some steps you can take on your own that can result in a more comfortable winter:

- **Power down**

Turn off all power to the unit before performing any maintenance; wait for the blower to stop.

- **Replace filters**

Replace air filters at least once every three months. Dirty filters can cause your system to work harder, resulting in lower efficiency.

- **Run a sound check**

Turn your unit on, and check for unusual sounds, like banging or rattling.

- **Look for signs of moisture**

Check for moisture on windows, or rust or dirt accumulations on the vent pipe. This can indicate improper operation.

- **Assess the room temperature**

Check your thermostat's temperature while the unit is on to ensure rooms are reaching their full comfort potential.

Need Service?

A Heating System Tune Up is only \$70

Your heating system may not be functioning properly if you are hearing unusual noises, see excess moisture, not getting enough warm air or no heat at all! Give us a call and an Oliver certified professional technician will come to your home to tune up your heating system. This is what we do to ensure your equipment is running safely and efficiently:

- ✓ Test carbon monoxide levels
- ✓ Test all safety controls for proper operation
- ✓ Test and tighten all wiring connections
- ✓ Inspect the blower motor belt and wheel
- ✓ Test the crankcase heater operation
- ✓ Test thermostat operation
- ✓ Inspect voltage and amperage of all motors

If we discover any problems, we'll explain repairs that are needed and provide upfront pricing. Annual maintenance in the fall, will give you peace of mind all winter!



Is your toilet running after you flush it?

Do you have a faucet that continually leaks?

Running out of hot water before your finish your shower?

Need more lighting and electrical outlets in your home office?

Need to install a home security system?

Would you like cleaner drinking water?

Drains running slowly or backing up?



Oliver technicians have the knowledge, skills and all the tools to get the job done right the first time! Same Day Service Available.

Heat for the Holidays

Give the Gift of Comfort to Someone in Need



Since 1998, Oliver has been providing comfort to people who are in urgent need of a new heating system but are experiencing financial hardships that prevent them from purchasing one. We call our community outreach program, "Heat for the Holidays".

Last year, Oliver helped a woman who has stage 4 breast cancer who is no longer able to work, a widow who is handicapped, on a fixed income with no family to assist her and a single mom who has health issues from contracting long Covid that prevented her from doing her job as house cleaner. In the last 23 years, we have completed over 74 heating installations at no charge to deserving families and individuals.

If you know someone who is struggling to keep their home safe and comfortable, write us a letter telling us about their situation.

Here is how it works:

1. Write a letter nominating a family or individual. You can nominate yourself.
2. Describe why the nominee deserves to receive a free heater.
3. Include medical circumstances, financial hardships, community involvement, and other circumstances that will help with the evaluation process.
4. Nominee must own their home and live in one of our service areas: Delaware County, Chester County, Montgomery County, and New Castle County
5. Include the nominee's full name, address and phone number. Include your full name, address, and phone number.
6. Deadline to receive submission is November 11, 2022. All information will remain private and confidential.
7. Selected nominees will be contacted by phone in mid-December.

Three ways to submit your letter:

Website: oliverheatcool.com/heat-for-the-holidays/

Email: adenon@oliverhvac.com

Subject Line: Heat for the Holidays

Mail: Oliver Heating & Cooling

101 Waverly Ave, Morton, PA 19070

Attn: Ashley Denon/Heat for the Holidays

*Who doesn't love a delicious cookie?
Try this favorite family recipe to serve
with your holiday meals!*

Best Ever Butter Cookies

Submitted by Debra Reilly
Oliver Residential Parts Supervisor

Ingredients

- 1 cup soft unsalted butter
- 1 cup sugar
- 1 egg
- 1 T orange juice
- 2 ½ cups flour
- 1 tsp vanilla
- 1 tsp baking powder

Instructions

- Preheat oven to 400 degrees
1. Combine butter, sugar and egg.
 2. Beat at medium speed until creamy.
 3. Reduce speed to low
 4. Add flour, orange juice, vanilla and baking powder
 5. Divide into thirds and wrap in plastic wrap
 6. Chill 2 hours or overnight
 7. Roll out on a floured surface to 1/8 to ¼ thick
 8. Cut in shapes using a cookie cutter
 9. Bake for 6-12 minutes on a cookie sheet until lightly browned
 10. Decorate before or after baking

Frosting Ingredients

- 3 cups powdered sugar
- 1/3 cup unsalted butter
- 1 tsp vanilla
- 2-3 T whole milk

Instructions

1. Combine powdered sugar, 1/3 cup butter and vanilla
2. Beat at low speed, gradually adding milk for desired spreading consistency



Sewer Line Inspection Required for Your New Home

You may wonder, "Do I need a sewer line inspection before buying a house?" The answer is yes. A sewer inspection should be a mandatory part of your house inspection checklist. When considering what inspections to get when buying a house, do not overlook the sewer line. In fact, getting a sewer inspection is one of the most important home inspection tips for first-time buyers. Sewer line inspections are cheap, but sewer repairs can be extremely expensive and many townships in our area are making this mandatory to check in the sale or buying of a home.

Oliver's trained technicians will:

Inspect the sewer line for the following:

- Integrity of the line, inspect to see if there are any cracks or breaks
- Look for root infiltration
- If there are any bellies or sags in the line
- If the line is flowing properly
- Determine how the line is ran by using locator.

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Oliver Technician, Norm Comfort

BLAST FROM THE PAST!

Heating and Cooling Systems sure have changed in 18 years! Norm has been a member of the Oliver team since 1998 and has continually learned about new HVAC technology and the skills to service any make or model. He has four children, enjoys golfing, bowling and riding his motorcycle. His son, Steve, also works at Oliver!

5 TOP HOME RENOVATION AND REMODELING TRENDS

1. SPA BATHROOM

Creating a serene environment in your bathroom remodel gives you somewhere to unwind and relax after a long day. Consider a bathroom with a large bathtub, stand-up shower, low lighting and calm colors. If your bathroom is tight on storage, add built-in shelves or cabinets to keep the room feeling clean and calm. Bring a bit of nature into the bathroom to complete the calming environment, and don't forget the scented candles.



2. IMPROVED OUTDOOR AREAS

Today's trend outdoors is to make it look like your living room, but outside. Large sitting areas including tables and couches, beautiful rugs, pergolas to protect you from the sun, and maybe even a fireplace or TV to spend cozy evenings outdoors.



3. LARGE WINDOW BANKS

There's nothing better than natural light in a home, and the best way to get it is with large window banks. Whether you add windows to multiple walls in your home or install a floor-to-ceiling window wall as the focal point in a room, the large windows will transform a space in the most beautiful way. Natural light doesn't only make your home more beautiful; it keeps your utility bills down too.



4. MULTIFUNCTIONAL ROOMS

If 2020 showed us anything, no matter how big your house was, it still wasn't likely enough to give everyone enough workspace. From offices that double as rooms to do schoolwork to kitchens that double as a work zone on the fly, multifunctional rooms are needed for just about every family today. Don't forget about the space to relax too. Today it's not just about rooms to work in, but also rooms that allow relaxation and unwinding.



5. BUILT-IN STORAGE

Today's trend is built-in storage to hide what you need while keeping your home looking and feeling sleek. Think pull-out shelves, cubbies in mudrooms, bathroom hooks and cubbies to finagle all the cords and accessories, and stylish open shelving for bedrooms and bathrooms for decor and storage.



Did you know Oliver offers start-to-finish REMODELING services?

We specialize in projects of any size for kitchens, baths, basements and decks. From a countertop replacement to a new room addition, we can help you with that. Give Danny a call at 610-946-1365 to schedule a free consultation and estimate. **Save 10% on your next project!**



484-427-4654
oliverheatcool.com

SAVE NOW ON HOME MAINTENANCE & IMPROVEMENTS!

Clip and save this page of Oliver offers or share with friends and family.
A referral is our greatest compliment!

Now is a great time to schedule appointments for services or a free consultation to learn more about new equipment. Our friendly customer service representatives are happy to answer questions and find a convenient time that works for you.

SAVE 10%

on ANY REMODELING PROJECT FOR
KITCHEN, BATH, BASEMENT, DECKS

SAVE \$200

on INDOOR AIR PURIFICATION
SYSTEM

SAVE \$50

on ANY PLUMBING REPAIR

\$99

SEWER CLEARING

SAVE \$200

on A NEW RHEEM WATER HEATER
PLUS GET A FREE 10 YEAR WARRANTY

SAVE \$500

on A WHOLE HOUSE GENERATOR

\$70

HEATING & COOLING SYSTEM
TUNE UP

SAVE \$50

on INSTALLATION OF HOME
MONITORING SYSTEM

SAVE \$50

ON ANY ELECTRICAL SERVICE

SAVE UP TO \$1500

on A NEW HEATING & COOLING
SYSTEM

SAVE \$100

on DUCT CLEANING

**PEACE OF MIND
MAINTENANCE PLAN
STARTING AT \$13 A MONTH**

Some restrictions may apply to these offers. Please give us a call and we'll explain all the details. Thanks!